



CLUB MEMBER APPLICATION

Applicants shall be social, athletic or recreational clubs

Club Name _____

General Manager _____

President _____

Mailing Address _____ City _____ State _____ Zip _____

Telephone _____ Fax _____

Club Web site _____ E-mail address _____

Club Demographic Information:

Total number of full* dues-paying members: _____
** Those paying the highest dues rate of 80 - 100%*

Total number of full-time employees: _____

Total number of board members: _____

Total gross revenues (excluding initiation fees, transfer fees and capital assessments): _____

Year founded: _____

Fiscal year: _____

Annual meeting date: _____

Type of club:

- Country
- Golf
- City
- Athletic
- Yacht
- Other
- Private
- Semi-Private

Ownership Status:

- Member Owned, Equity
- Member Owned, Nonequity
- Investor-Owned
- Other

Tax Status:

- Nonprofit, tax exempt
- Nonprofit, taxable
- For-profit

Signature _____ Title _____ Date _____

Your membership includes *Club Director* magazine, e-mail news subscriptions and access to the members-only website, for up to 15 of your directors, key committee chairs and/or club staff. Please use the form on the back of this application to provide the mailing and e-mail addresses for those who should receive benefits or attach a copy of your board and staff contact list to this application.

Membership Dues: NCA dues are for a 12-month membership, and membership begins in the month the dues payment is received.

2012 NCA Membership Dues

October 1, 2011 – September 30, 2012

Number of Members	Regular Dues Rate
200 or fewer	\$950
201 – 300	\$1,400
301 – 400	\$1,850
401 – 500	\$2,300
501 – 600	\$2,750
601 – 700	\$3,200
701 – 800	\$3,550
801 or more	\$3,900

Dues Payment Information

2012 NCA dues: \$ _____

Check your method of payment

- Check Enclosed
- Bill Me
- Visa or Master Card (circle one)

Card number: _____

Expiration date: _____

Security Code (3 digits on back): _____

Name as it appears on card: _____

Signature: _____

Mail Completed Application and Payment to:

National Club Association
 Attn: Membership Department
 1201 15th St., NW
 Suite 450
 Washington, DC 20005
 Phone: 202-822-9822
 Toll Free: 800-625-6221
 Fax: 202-822-9808
 Web Site: www.nationalclub.org
 E-mail: info@nationalclub.org

New club members receive receive a complimentary copy of the *Club Director Reference Series*. NCA dues are not deductible as charitable contributions for federal income tax purposes. Federal law provides that a portion of our NCA dues allocated to certain lobbying efforts (as defined by the IRS) are nondeductible as a business expense. The nondeductible amount for this year is 6.0%. This amount reflects only certain lobbying activities which are a part of NCA's overall government relations effort.



CLUB MEMBER APPLICATION

Applicants shall be social, athletic or recreational clubs

Please fill out the information below (or attach your contact list) so that we can include your management staff and board of directors on our mailing lists for *Club Director* and electronic newsletters. Your club's NCA membership allows up to 15 individuals on the subscription list. To save money and the environment, much of NCA's information is delivered electronically; to maximize the value of your NCA membership, please provide e-mail addresses as well.

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter

Name: _____

Position: _____

Mailing Address: same as club

E-mail: _____

Sign me up for NCA's SmartBrief e-newsletter



CLUB MEMBER BENEFITS

Applicants shall be social, athletic or recreational clubs

Club Director Reference Series: NCA's signature white papers providing technical guidance on an array of topics such as federal tax issues, labor law, capital budgeting and model club documents. *Members receive the complete set upon joining and all updates throughout membership.*

Member Consultations & Resource Center: NCA's staff will search our specialized database of more than 5,000 abstracts to assist clubs in answering their questions – *customized member consultations and resources free for all members*

Legal Counsel: When you have a legal question or issue, call and speak with NCA's General Counsel, who will provide you with the information you need or refer you to a qualified legal expert on the issue – *member consultation free for all members*

Special Alerts: Keeping you up to date on key developments in legislative, legal and regulatory matters – *as needed*

Club Director: NCA's flagship magazine, covering the private club industry with business guidance and industry analysis – *quarterly subscription*

Trends and Issues: NCA's popular trends report covering topics ranging from demographics and lifestyles to operational areas and the economy – *annual report*

Washington Weekly Update: An insider's perspective to our government relations work in Congress and the federal regulatory agencies – *weekly e-newsletter*

NCAConnect: covers the latest news, trends and analysis of the issues affecting the private club industry – *monthly e-newsletter*

National Club Association SmartBrief: Weekly digest of industry-related articles compiled from a wide array of news sources – *e-newsletter delivered each Wednesday*

NCA Web Site: NCA's online resource for club leaders – *members-only documents available only to NCA members*

National Club Conference and Regional Conferences: Insightful educational programs on industry trends, policy issues and developments in Congress and the courts – *discounted registration fees*

NCA Publications: A wide array of resources to help associate members keep current with issues affecting clubs – *member discounts on all publications and book bundles.*

Directors & Officers Liability Insurance: NCA-endorsed coverage for club directors and officers, to protect club assets with broad definition coverage – *special reduced rates for NCA members*

Initiation Fee Insurance: Helping clubs provide for potential financial liability related to members who must relocate – *special reduced rates and deposit premiums for NCA members*

CLUB MEMBER BENEFITS

Applicants shall be social, athletic or recreational clubs

What is the National Club Association?

Since 1961, the National Club Association has been the advocate for private clubs, representing the business, legal and legislative interests of private social, recreational and athletic clubs through our services. Over the last 40 years, NCA has become the voice of private clubs, lobbying Congress and state legislatures and representing private club interests before federal regulatory agencies. NCA also serves as a key information resource and the authoritative clearinghouse for clubs. While other organizations serve the needs of individual club employees, NCA represents and serves the needs of the club as a whole.

How can NCA's services benefit my club?

NCA provides necessary information to our members. This past year, we assisted hundreds of our members with real-life issues, such as the impact of the health care reform law on private clubs, sexual harassment policies, UBIT, domestic partnership policies, privacy status, marketing and membership recruitment issues, and many others. In most cases, we are able to provide our members immediate answers to their questions, and, in one particular case, we assisted a member club in avoiding fees of more than \$70,000 related to a Department of Labor audit.

Who are NCA's members?

NCA's membership consists of the top private clubs in the United States, representing thousands of club officers, directors, committee chairs and management personnel. The entire club is our member; anyone who is a member of, or is affiliated with, one of our member clubs has access to our resources and services. In addition, businesses and individuals with an interest in and concern for the private club industry are eligible for associate membership. Our associate members include leading providers of a variety of club services and products, from accounting and architecture to fitness equipment and Web site design.

What is NCA's mission?

To defend, protect and advance the interests and well-being of private, social and recreational clubs. We are here to provide our member clubs with the support and knowledge needed to create an unparalleled experience for their members.

